

Units : 218 STREATLEY

	Year 1819	Year 1718	Year 1617
Beds	46	46	48
Conventional Overnights	7,131	7,951	8,093
Bednights Available	13,800	14,950	15,648
Occupancy	51.7%	53.2%	51.7%
Exclusive Hire Days Available	59	40	39
Exclusive Hire Days Used	45	38	37
Occupancy	76.3%	95.0%	94.9%
Combined Conventional & E H Occupancy	55.7%	57.8%	56.3%
Camping & Cabin Stats			
Overnight Income	99,709	105,719	103,553
Exclusive Hire Income	18,186	17,525	15,257
Camping & Cabins Income			
Camping & Cabins Costs			
Net Camping & Cabins			
Camping & Cabins Margin			
Total O/night Inc including Exclusive Hire & Alt Accom	117,895	123,244	118,809
O/night inc per conventional o/night	£13.98	£13.30	£12.80
O/night inc per group o/night	£14.92	£14.34	£12.00
O/night inc per family o/night	£11.03	£11.33	£11.48
O/night inc per individual o/night	£14.61	£13.70	£14.16
O/night & Excl Hire inc per bed	£2,563	£2,679	£2,475
Catering Income	43,258	36,939	43,545
Catering Costs	(12,968)	(12,835)	(14,316)
Catering Profit	30,290	24,104	29,230
Catering Margin	70.0%	65.3%	67.1%
Beverage Income	2,197	2,349	2,685
Beverage Costs	(901)	(969)	(1,134)
Beverage Profit	1,296	1,380	1,551
Beverage Margin	59.0%	58.7%	57.8%
F&B inc per conventional o/night	£6.37	£4.94	£5.71
Food inc per conventional o/night	£6.07	£4.65	£5.38
Food inc per group con o/night	£11.36	£10.42	£9.66
Food inc per family con o/night	£1.60	£2.58	£2.34
Food inc per individual con o/night	£1.42	£1.49	£1.50
Unallocated Food Income	£1,115	£3,205	£2,580
Adventure & Education Income			
Adventure & Education Costs	(197)		
Adventure & Education Profit	(197)		
Adventure & Education Margin	-Infinity		
Retail Income	630	695	535
Retail Costs	(838)	(711)	(1,118)
Retail Profit	(209)	(16)	(583)
Retail Margin Excluding Internet costs	48.6%	68.4%	-30.4%
Function Income	123	132	302
Function Costs			
Function Profit	123	132	302
Function Margin	100.0%	100.0%	100.0%
Miscellaneous Income			
Membership Income	10	83	421
Un-Used Prepaid/Refunds	5,882	4,679	4,658
Total inc per conventional o/night	£21.29	£18.94	£19.24
Total income per onght inc EH & C&C o/nights	£18.48	£17.31	£17.32

Year 1819	Year 1718	Year 1617

SUMMARY

Total Hostel Income	169,994	168,121	170,954
Direct Costs	(14,904)	(14,515)	(16,567)
Gross Margin	155,090	153,606	154,387

EXPENDITURE

Total Hours	5,651.8	5,655.5	6,310.3
Staff on fixed hrs - hrs worked (9-991-800)	1,850.0	1,912.3	1,997.0
Staff on flexible hrs - hrs worked (9-991-810)	2,175.3	2,181.5	3,156.5
Staff on variable hrs - hrs worked (9-991-820)	873.3	826.8	368.0
Staff on fixed hrs - holiday hrs (9-991-830)	340.0	323.0	323.0
Staff on flexible hrs - holiday hrs (9-991-840)	267.5	296.0	396.8
Staff on variable hrs - holiday hrs (9-991-850)	145.8	107.5	46.0
Sickness hrs (9-991-860)		8.5	23.0
Overtime hrs (9-991-870)			
Holiday Accrual hours (9-991-880)	689.4	21.9	
Wages	(52,655)	(51,876)	(56,293)
Wages as %age of Income	31.0%	30.9%	32.9%
Wages exc. Hols Used/Accrued as %age of Income	26.9%	26.7%	28.8%
Worked Hours per Conventional O/ngh	0.7	0.6	0.7
Other Staff Costs	(501)	(1,109)	(32)
Total Staff Costs	(53,155)	(52,985)	(56,325)
Total staff costs as %age of Income	31.3%	31.5%	32.9%
Travel & Subsistence	(1,495)	(1,450)	(3,097)
Utilities	(10,048)	(11,932)	(10,740)
Communications	(995)	(979)	(1,513)
Laundry	(5,631)	(8,062)	(7,590)
Contract Laundry Cost per o/ngh inc C&C and EH	£0.61	£0.74	£0.68
Consumables	(2,629)	(2,540)	(3,156)
Printing & Stationery	(214)	(341)	(410)
Marketing & Publicity	(237)	(304)	(188)
ICT	(718)	(713)	(715)
Finance	(35)	394	(2,461)
Legal & Professional	(430)	(417)	(630)
Miscellaneous	(306)	(353)	(818)
Hostel Expenses	(75,892)	(79,682)	(87,642)
TRADING CONTRIBUTION	79,198	73,924	66,745
Trading Contribution as %age of Income	46.6%	44.0%	39.0%